

Message Text

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ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 CCO-00 /026 R

DRAFTED BY ARA/APU:CARL BARTCH :AF

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FM SECSTATE WASHDC

TO USDEL SECRETARY IMMEDIATE

INFO AMEMBASSY NAIROBI PRIORITY

C O N F I D E N T I A L STATE 105205 TOSEC 110545

STADIS////////////////////////////////////

EXDIS FOR SECRETARY FROM ARA-RYAN. NAIROBI FOR ROGERS

E.O. 11652: GDS

TAGS: OVIP (KISSINGER, HENRY A)

SUBJECT: YOUR LATIN AMERICAN TRIP: DRAFT ARGENTINA TOAST

REFERENCE: STATE 104062 TOSEC 110381

1. E ARE TRANSMITTING IN THIS CABLE A DRAFT OF YOUR TOAST

FOR ARGENTINA. IT CONTAINS THE THEMES WE THINK YOU SHOULD

STRIKE WHICH ARE:

-- ARGENTINA IS A GREAT COUNTRY.

-- THE FUTURE OF OUR RELATIONS.

-- ARGENTINA'S PLACE IN THE WORLD.

-- NATURAL RESOURCES AND TRADE.

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-- FOOD FOR A HUNGRY WORLD.

-- SCIENCE AND TECHNOLOGY.

2. THIS IS A SHORT VERSION, AND AFTER YOUR PRELIMINARY

REACTION WE WILL FLESH IT OUT IN A SUBSEQUENT DRAFT:

BEGIN TEXT:

MR. MINISTER, I CONGRATULATE YOU ON YOUR RECENT APPOINT-

MENT. I NOTE WITH INTEREST - AND ENVY - THAT YOU HAVE

BEEN MADE MINISTER OF FOREIGN AFFAIRS AND WORSHIP. ON MY

RETURN, I THINK I MAY INQUIRE WHETHER WORSHIP COULD BE

ADDED TO MY ON PORTFOLIO. BETTER ACCESS TO GOD MIGHT BE

OF ASSISTANCE IN SOME OF MY DIFFICULTIES IN WASHINGTON.

YOU 'OULD NOT BELIEVE ME IF I SAID THAT I FELT CLOSER

TO GOD IN ARGENTINA THAN WASHINGTON. BUT AT A MINIMUM,

I AM CERTAIN THAT I FEEL NO FURTHER AWAY. AFTER MY EX-

HAUSTIVE -- AND EXHAUSTING -- RECENT TRAVELS ELSEWHERE IN

THE WORLD, ARGENTINA, FOR A CHANGE, IMPRESSES ME AS EX-

TRAORDINARILY SIMILAR TO MY OWN COUNTRY. PLEASE DO NOT

TAKE THIS AS AN INSULT. WHEN A NORTH AMERICAN TELLS YOU

HE FEELS AT HOME, HE MAY BE EXPRESSING HIMSELF IN OUR

CUSTOMARY INELEGANT MANNER, BUT HE IS TRYING TO BE COM-

PLIMENTARY. ONE OF THE MADDENING TRAITS SHARED BY CITI-
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ZENS OF ARGENTINA AND THE UNITED STATES IS A BELIEF THAT,

IF THE SUN DOES NOT ACTUALLY RISE AND SET WITHIN OUR

BORDERS, IT PROBABLY WISHES IT COULD.

ARGENTINA: A GREAT COUNTRY

BEFORE THIS -- MY FIRST -- TRIP TO ARGENTINA, I KNEW

A NUMBER OF THINGS ABOUT IT INTELLECTUALLY:

-- I KNEW THAT ARGENTINES AND NORTH AMERICANS SHARED A

CERTAIN MENTALITY AS A CONSEQUENCE OF FOLLOWING THAT SUN
TOWARD A RECEDING FRONTIER FOR GENERATIONS.

-- I KNEW THAT BOTH WE AND OUR DETRACTORS WERE CONTENT
TO SPEAK OF THIS AS A COWBOY -- OR GAUCHO -- MENTALITY.

-- I KNEW THAT, PRECISELY BECAUSE WE OCCUPY OPPOSITE
ENDS OF THE HEMISPHERE, WE HAD SIMILAR RESOURCES,
CLIMATES, AND NATURAL CHALLENGES.

-- I WAS AWARE THAT SIMILAR STRUGGLES FOR INDEPENDENCE
AND DEVELOPMENT HAD ALSO GIVEN US SIMILAR HISTORICAL OUT-
LOOKS.

IT IS ONE THING TO KNOW SUCH THINGS INTELLECTUALLY AND
ANOTHER TO FEEL THEM PERSONALLY. THE CHANCE TO SEE
ARGENTINE VITALITY PERSONALLY HAS HAD A PROFOUND IMPRES-
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SION ON ME. SO I SAY WITH NO INTENT TO FLATTER, BECAUSE
YOU KNOW IT ALREADY: THIS IS A GREAT COUNTRY. IT WILL
INEVITABLY BE A MUCH GREATER COUNTRY BECAUSE ARGENTINA
HAS NOT BEGUN TO FULFILL ITS POTENTIAL YET. YOU KNOW THIS
TOO. THERE ARE ONLY A FEW COUNTRIES ON THE GLOBE WHICH
HAVE YOUR COMBINATION OF HUMAN AND NATURAL RESOURCES.
THIS IS NOT TO SAY THAT THE DEVELOPMENT PROCESS IS
EASY, EVEN IN COUNTRIES AS FORTUNATE AS ARGENTINA AND THE
UNITED STATES. IN ADDITION TO SHARING NATIONAL ADVAN-
TAGES, WE ALSO FACE AT LEAST ONE COMMON HAZARD. OUR
RESOURCES ARE SO LARGE -- BY WORLD STANDARDS -- THAT WE
MAY EXPECT TOO MUCH OF THEM. IN MY PUBLIC APPEARANCES IN

MY OWN COUNTRY, I HAVE AGAIN AND AGAIN ARGUED THAT WE MUST
LEARN TO APPLY OUR RESOURCES WISELY AND EFFICIENTLY TO THE
PROBLEMS WE FACE, RATHER THAN SIMPLY COUNTING ON THOSE
RESOURCES TO OVERWHELM ANY CHALLENGE.

FORTUNATELY, IN ARGENTINA AS IN THE UNITED STATES, I
KNOW THAT OUR FRONTIER EXPERIENCE DOES LEAVE US A TRADI-
TION OF OVERCOMING CHALLENGES WITH GREAT VIGOR -- ONCE WE
HAVE ACCEPTED THEM. THE DIFFICULT THING, PERHAPS, IS TO
ACCEPT THE CHALLENGE, AND WE ALSO SHARE DEMOCRATIC TRADI-
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TIONS THAT SLOW THE PROCESS OF OBTAINING PUBLIC CONSENSUS.
MY COUNTRY USED TO BE FAMOUS FOR ENTERING EVERY WAR UN-
PREPARED -- AND THIS IS NOT A TRADITION I VALUE.

IN ARGENTINA'S CASE, I AM CONVINCED BY MY TALKS HERE
THAT YOU ARE PREPARED TO CONFRONT YOUR CHALLENGE. I HAVE
NO DOUBT AS TO THE RESULT. ARGENTINA IS GOING TO BECOME
A MAJOR ACTOR ON THE WORLD STAGE. YOU ARE WELL PREPARED
FOR THE ROLE, AND MY OWN COUNTRY WILL BE DELIGHTED TO SEE
YOU IN IT.

OUR INTEREST IN THE FUTURE
THIS EXPLAINS MY BASIC INTEREST, AND THE INTEREST OF
MY NATION, IN ARGENTINA. IN A MOMENT, I CAN GIVE SOME
MORE DETAILED COMMENTS ON OUR RELATIONS AS I SEE THEM.
BUT COMPLICATED EXPLANATIONS ARE NOT REALLY NECESSARY.
OUR LINKS HAVE HISTORICALLY BEEN SIGNIFICANT AND SPECIAL.
THE FUTURE WILL BE FAR MORE IMPORTANT. IN THE NATURE OF

THINGS, EVERY GREAT PO'ER SEEKS WORLD ORDER AND PEACE.

THIS MEANS THAT WE MUST LOOK TO DURABLE, MUTUALLY ADVAN-
TAGEOUS RELATIONSHIPS WITH OTHER POWERS.

IN THE CASE OF THE UNITED STATES, WE DO NOT SEEK TO

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MAINTAIN HEGEMONY. ON THE CONTRARY, WE SEEK TO BUILD THE

STRENGTH OF FUTURE ALLIES. IT IS SCARCELY NECESSARY TO

MAKE THIS POINT IN ARGENTINA, CONSIDERING YOUR CLOSE

EUROPEAN LINKS. IN THE YEARS SINCE WORLD WAR TWO, YOU

HAVE SEEN OUR POLICIES HELP TO BUILD STRONG, FREE FRIENDS

IN EUROPE -- AND IN JAPAN AS WELL. A FEW OTHER NATIONS

AROUND THE WORLD WILL SOON BE IN A POSITION COMPARABLE

TO THAT OF WESTERN EUROPE AND JAPAN. I DO NOT SAY THAT

THE UNITED STATES DESERVES THE LION'S SHARE OF THE CREDIT;

THAT PELONGS TO THE HARD-WORKING PEOPLE OF THE EMERGENT

COUNTRIES. BUT IT IS A FACT THAT OUR POLICY HAS AIMED

PURPOSEFULLY AT THIS DEVELOPMENT. AND IT IS A FACT THAT

WE ARE DELIGHTED BY IT.

ARGENTINA IS A POWER AND WILL BE A GREATER ONE.

ARGENTINA IS A PO'ER TENDENTIOUSLY COMMITTED TO THE

WESTERN VALUES OF LIBERTY AND HUMAN DIGNITY. THE TRADI-

TIONS WE SHARE WILL THUS MAKE IT VASTLY EASIER TO MAIN-

TAIN THE KIND OF RELATIONSHIP THAT WILL BENEFIT US BOTH.

PERHAPS SOME LISTENERS WILL CONSIDER THESE COMMENTS

TOO SIMPLE TO BE VALID. COMPLICATED POLITICAL THEORIES

ARE MUCH IN VOGUE. THOSE 'HO MUST HAVE COMPLEXITY WILL
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NOT BE SATISFIED WITH MY VISION. BUT I INSIST ON IT,

AND I ASK YOU TO MARK MY WORDS. OUR NORTH AMERICAN

INTEREST IN ARGENTINA HAS TO DO WITH WORLD ORDER IN THE

NEXT DECADES, FOR 'E KNOW THAT ARGENTINA WILL BE A MAJOR

ACTOR.

ABOVE ALL, OUR INTEREST IS THE FUTURE.

ARGENTINA'S PLACE IN TODAY'S WORLD: HUMAN RESOURCES

BUT I MUST RETURN TO TODAY'S WORLD, BECAUSE I DO NOT

WANT TO BE ACCUSED OF MINIMIZING WHAT ARGENTINA HAS DONE

ALREADY. YOUR HISTORIC ROLE IN SOUTH AMERICA -- STARTING

IN THE DAYS OF GENERAL SAN MARTIN -- IS OF COURSE THE

FOUNDATION OF YOUR ROLE IN TOMORROW'S WORLD. YOUR HUMAN

RESOURCES HAVE, I THINK, MADE EVEN MORE IMPACT ON THE

WORLD THAN YOUR ECONOMIC RESOURCES.

'E NORTH AMERICANS, LIKE YOU, ARE VASTLY IMPRESSED BY

THE POWER OF UNIVERSAL EDUCATION. FAITH IN IT IS ONE OF

THE EARLIEST GUIDING PRINCIPLES OF MY REPUBLIC. WE ARE,

THEREFORE, IMPRESSED BY YOUR ABILITY NOT ONLY TO EDU-

CATE YOUR PEOPLE BUT TO EXPORT AUTHORS, DOCTORS, OTHER

PROFESSIONALS, AND INTERNATIONAL CIVIL SERVANTS. AS A

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LEADING EXAMPLE, I AM GRATEFUL FOR YOUR CONTRIBUTION OF

CHAIRMEN TO THE ORGANIZATION OF AMERICAN STATES AND THE

INTERNATIONAL ATOMIC ENERGY AGENCY. EXPORTS OF THIS KIND

MAGNIFY YOUR IMPACT ON WORLD AFFAIRS, AND WILL DOUBTLESS

CONTINUE TO DO SO.

NATURAL RESOURCES AND TRADE

I HAVE MENTIONED HISTORICAL AND CULTURAL SIMILARITIES
BETWEEN OUR PEOPLES. ALL OF US ARE ALSO AWARE THAT THERE
ARE GREAT NATURAL SIMILARITIES BETWEEN OUR LANDS AND
CLIMATES. THIS INEVITABLY MEANS THAT THERE ARE PARALLELS
IN OUR ECONOMIES. YOU ARE, RELATIVELY, THE MOST INDUS-
TRIALIZED COUNTRY IN LATIN AMERICA, BUT YOU REMAIN AN
IMPORTANT EXPORTER OF AGRICULTURAL PRODUCTS. THIS IS
MUCH LIKE OUR SITUATION. AND YOUR PRODUCTION OF GRAIN
AND MEAT IS ALSO MUCH LIKE OURS.

AT ONE TIME, WE 'OULD HAVE BEEN CONSIDERED COMPETITORS.

NOW WE KNOW THAT ADVANCED INDUSTRIAL COUNTRIES ARE ALSO
EACH OTHERS' BEST CUSTOMERS. AS ARGENTINA REACHES ITS
LOGICAL INDUSTRIAL DEVELOPMENT, WE SHALL SEE A CORRES-
PONDING INCREASE IN TRADE BETWEEN US. ECONOMISTS ARGUE
ABOUT MANY THINGS, BUT THIS MUCH IS CLEAR.
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FOOD FOR A HUNGRY WORLD

IN AGRICULTURAL EXPORTS, WE MUST COOPERATE TO FEED A
HUNGRY WORLD. I CANNOT SUFFICIENTLY STRESS THE IMPORTANCE
OF THIS. THE DAY OF GLOBAL AGRICULTURAL SURPLUSES IS GONE.
IN THE SHORT TERM THE PROBLEMS FACING US ARE THE CYCLES OF
FEAST AND FAMINE, THE WIDELY FLUCTUATING PRICES OF BASIC
FOODS, AND THE BREAKDOWN IN STORAGE AND TRANSPORTATION.
THESE CALAMITIES AND NUMEROUS INADEQUACIES HAVE MADE MANY

PEOPLE HUNGRY WHO MIGHT HAVE BEEN WELL FED. IN THE LONG TERM, PROSPECTS ARE EVEN MORE STARK. GROWTH IN WORLD POPULATION SIMPLY THREATENS TO OUTFRAN FOOD SUPPLY. THIS WILL NO LONGER BE A PROBLEM OF CYCLES. IN THESE CIRCUMSTANCES, WE MAJOR PRODUCERS HAVE A FRIGHTENING RESPONSIBILITY. WE MUST EQUIP OUR AGRICULTURE WITH THE CAPITAL AND KNOWLEDGE TO DO THE JOB.

THE UNITED STATES IS NOW COMMITTED TO POLICIES OF MAXIMUM FOOD PRODUCTION. WE HAVE REMOVED ALL OUR DOMESTIC RESTRAINTS ON PRODUCTION. INTERNATIONALLY, WE HAVE PROPOSED A SYSTEM OF GRAIN RESERVES TO MODERATE FLUCTUATIONS IN PRICES AND SUPPLIES. THIS IS CLEARLY AN AREA IN WHICH

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ARGENTINA AND THE UNITED STATES CAN AND SHOULD COLLABORATE.

SCIENCE AND TECHNOLOGY

A DEVELOPING SOCIETY NEEDS TRANSFERS OF TECHNOLOGY AS MUCH AS INVESTMENT. PRIVATE BUSINESS CAN BE AN IMPORTANT CHANNEL FOR THESE TRANSFERS, BECAUSE THE TECHNOLOGY MOST DIRECTLY RELATED TO ECONOMIC GROWTH BELONGS TO PRIVATE CORPORATIONS RATHER THAN TO THE GOVERNMENT. BUT GOVERNMENT-TO-GOVERNMENT COOPERATION IS ALSO ESSENTIAL. ACCORDINGLY, AT THE UN CONFERENCE ON TRADE AND DEVELOPMENT IN NAIROBI LAST MONTH, I MADE A SERIES OF PROPOSALS THAT HAD RECEIVED CONSIDERABLE THOUGHT IN WASHINGTON. THESE PROPOSALS WERE AIMED AT ENSURING THAT THE FRUITS OF TECHNO-

LOGICAL DEVELOPMENT ARE MADE AVAILABLE ON A MASSIVE SCALE
TO DEVELOPING COUNTRIES. (FYI - WE SHALL INCLUDE HERE
THEMES FROM YOUR UNCTAS SPEECH AND YOUR OASGA INITIATIVES.)
IT IS WORTH SAYING, HOWEVER, THAT A COUNTRY LIKE ARGENTINA
-- WHICH ALREADY HAS VERY CONSIDERABLE INDUSTRIAL DEVELOP-
MENT -- IS IN A PARTICULARLY GOOD POSITION TO PROFIT FROM
TRANSFERS OF TECHNOLOGY. THERE IS, FOR EXAMPLE, A LIMIT
TO THE COMMODITIES WHICH THE UNITED STATES CAN BUY FROM
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ARGENTINA, SINCE OUR PRODUCTION IS BASED ON SIMILAR RE-
SOURCES, BUT THERE IS VIRTUALLY NO LIMIT TO OUR POTENTIAL
TRADE IN INDUSTRIAL GOODS. WE ARE ANXIOUS TO INCREASE THE
TRADE IN BOTH DIRECTIONS.
FORTUNATELY, ARGENTINA AND THE UNITED STATES HAVE A
FRAMEWORK FOR SCIENTIFIC AND TECHNICAL COOPERATION IN THE
FORM OF A BILATERAL AGREEMENT SIGNED IN 1972. SPECIFIC
FIELDS IN WHICH OUR GOVERNMENTS HAVE BEEN COOPERATING IN-
CLUDE THE ANTARCTIC, OCEANOGRAPHY, MEDICINE, SPACE, THE
ATMOSPHERE, AND PHYSICS. AND WE ARE NOW DISCUSSING DRAFT
MEMORANDA OF UNDERSTANDING WHICH WOULD PROVIDE FOR INTENSI-
FIED COOPERATION IN THE HEALTH SCIENCES AND IN THE EXCHANGE
OF TECHNICAL MILITARY DATA. THE POSSIBILITIES FOR NEW
COOPERATIVE INITIATIVES ARE CLEARLY GREAT, GIVEN THE
ARGENTINE GROWTH THAT WE CONFIDENTLY EXPECT.
PUT I SAID EARLIER THAT, WHILE OUR COMMON INTERESTS
TODAY MAY BE SUBSTANTIAL, THEY WILL NOT, HISTORICALLY,
SEEM MUCH MORE THAN SMALL BEGINNINGS. OUR SIMILARITIES

MEAN THAT WE ARE DESTINED FOR A MORE INTENSIVE RELATION-

SHIP. THAT RELATIONSHIP BEGINS ON A SOUND BASIS. I AM

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CONFIDENT THAT IT WILL REMAIN ONE OF COOPERATION AND

MUTUAL REWARD.

IN THAT CONFIDENCE, MR. MINISTER, I RAISE MY GLASS TO

YOU AND TO THE GREAT ARGENTINE REPUBLIC THAT YOU REPRESENT.

END TEXT.

3. BILL ROGERS HAS NOT CLEARED THIS IN FINAL. SISCO

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<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: Z
Capture Date: 15 SEP 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TOSEC, MINISTERIAL VISITS, SPEECHES
Control Number: n/a
Copy: SINGLE
Draft Date: 01 MAY 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: RowellE0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE105205
Document Source: ADS
Document Unique ID: 00
Drafter: ARA/APU:CARL BARTCH :AF
Enclosure: n/a
Executive Order: 11652 GDS
Errors: n/a
Film Number: D760168-0057
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t197605109/baaaeouz.tel
Line Count: 509
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN SS
Original Classification: CONFIDENTIAL
Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 10
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: EXDIS
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: RowellE0
Review Comment: n/a
Review Content Flags:
Review Date: 22 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <22 JUL 2004 by KelleyW0>; APPROVED <28 OCT 2004 by RowellE0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: YOUR LATIN AMERICAN TRIP: DRAFT ARGENTINA TOAST
TAGS: OVIP, PFOR, US, AR, (KISSINGER, HENRY A)
To: SECRETARY INFO NAIROBI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006